

Andrea J. Springer

Andrea's background includes 25 years of experience working for and with nonprofit organizations. She served as Capital Campaign Manager and Director of Development for KPTS Public Television in Wichita, Executive Director of the Fox Theatre restoration project in Hutchinson and Senior Consultant for Hartsook Companies, a national fundraising firm. She is also founding member of the Kansas Historic Theatre Association.

In 2004, Andrea started Springer Coaching and Consulting, a firm that focuses on the specialized needs of small nonprofits. Springer Coaching and Consulting "supports the work of change" by helping organizations and individuals identify and achieve their goals. Andrea brings her years of personal experience and expertise to every process as she works with one-on-one with staff and volunteers to produce results.

Andrea has long been involved in building organizations and projects - many from the ground up. Her experience includes:

- Facilitation of strategic plans that provide a blueprint for positive change
- Facilitation of organizational and strategic audits which provide an independent assessment of current programs and goals
- ❖ Facilitation of staff, volunteer and board training on a variety of topics including improving fundraising skills, governance, strategic planning and other topics related to nonprofit success
- Organization and execution of campaign assessment studies for clients throughout the United States
- Executive coaching for staff and volunteers in nonprofit management and success
- Active volunteerism serving on the boards of local and state organizations

Andrea believes that any small nonprofit can successfully execute its mission by focusing energy and resources into activities that generate the greatest results and support for the organization.